



## **MICHIGAN LEAGUE OF CONSERVATION VOTERS -- PARTNERSHIPS MANAGER**

The Michigan League of Conservation Voters is seeking a full-time Partnerships Manager to build meaningful relationships with community and business leaders and existing and prospective donors across the state and develop and organize opportunities for action to protect Michigan's land, air and water.

The ideal candidate will be a natural leader and relationship builder who is well-versed in and well-spoken about the conservation issues facing Michigan and the policy solutions to address them. They will be self-starters with an entrepreneurial spirit who are excited about bringing new partners and donors into our work. They will be approachable, knowledgeable and motivated to be the best resource possible for political stakeholders and influential community members people who want to do more to protect the Great Lakes State. This position is an opportunity to build a statewide network of diverse leaders and donors who care about politics and conservation issues, and to build a new pipeline of supporters for Michigan LCV. This position, alongside a team of tenacious colleagues, will advocate for strong environmental protections, and build and amplify the voices of communities of color and other key constituencies who are disproportionately impacted by environmental issues.

### **About the Michigan League of Conservation Voters**

The Michigan League of Conservation Voters is a statewide political organization whose mission is to elect pro-conservation candidates to office and to hold all decision makers accountable for protecting Michigan's land, air and water. We work closely with elected officials, business leaders, partner organizations and advocates from across the state, and we have built a reputation as the most-effective non-partisan political voice for Michigan's natural resources.

Michigan LCV is an equal opportunity employer. We assure equal treatment in hiring selection, promotion, transfer, compensation, benefits, training, discipline and other personnel practices and terms or conditions of employment without regard to race, color, religion, sex, age, national origin, height, weight, marital status, genetic testing status, veteran status, disability, sexual orientation, gender status, or any other protected class established by all applicable federal, state and local laws and ordinances.

### **Job Responsibilities**

- Working collaboratively with the Partnerships and Development Director, further develop our statewide network of leaders, influencers and donors who want to take action and support Michigan LCV.
- Design an outreach strategy and ladder of engagement that integrates existing relationships and new prospects,
- Take on individual outreach through one-on-one meetings, call time, ect.
- Set and host in-person meetings, events, and other educational and stewardship activities,
- Conceive of and put into practice creative ways to deepen and strengthen relationships and walk people up a ladder of engagement that ends in long-term investment and belief in Michigan LCV,
- Cultivate business relationships to aid in the growth of our statewide and national donorbase.
- Play a lead role in the writing and development of foundational grants, donor communications, policy briefs, grasstops documents and donor proposals.

- Serve as an ambassador for the organization with community partners, environmental organizations, business leaders and donors.
- Develop a consistent layer of grassroots involvement in Michigan LCV's ongoing advocacy work on land, air and water issues.
- Identify strategic opportunities for grassroots involvement in advocacy and electoral campaigns, lead on those, organize others on the team, execute,
- Prepare leaders to be a part of rapid response efforts toward the media and/or elected officials when needed, by creating and circulating sign-on letter language, preparing them for interviews or press conferences, etc.

## Qualifications

We are seeking candidates who are:

- **Knowledgeable about the lay of the land in Michigan in regard to environmental policy and politics:** Understand the issues and the political environment enough to help others understand complex policy options and political dynamics,
- **Genuine and confident relationship builders:** Gravitate toward being a resource for people who want to get involved in important ways, but who need support, prep and follow up to do it,
- **Excellent communicators:** Write and speak in a clear, compelling, polished way that earns respect and motivates people to join the fight and take action,
- **Opportunistic and flexible:** See opportunities for creative, strategic partnerships before they are obvious and take the initiative to make them happen,
- **Comfortable with ambiguity:** Excited to mold and shape a new program and new position, knowing that answers to big questions are not all formed and finalized and self-initiative will be a key to success,
- **Available to travel:** Willing to be on the road regularly.
- A strong commitment to racial justice, equity, and inclusion,
- A belief that who we elect matters and that the protection of Michigan's land, air and water should be a political priority.

## Benefits and Compensation

Michigan LCV offers a competitive compensation and benefits package that includes the following: health and dental coverage, long-term and short-term disability coverage, life insurance coverage, a retirement savings program, reimbursements for business-related travel, a generous paid time off policy, and a team of smart, funny and kind colleagues working together to deliver on a mission that really matters.

## How to Apply

Please send your cover letter and resume to [jobs@michiganlcv.org](mailto:jobs@michiganlcv.org) and include "Partnerships Manager" in the subject line. Applications will be accepted on a rolling basis.